

COMFORTDELGRO MAKES FURTHER INROADS INTO MEDICAL TRANSPORT SECTOR WITH S\$8.5M ACQUISITION

10 January 2022 – In a move to broaden its reach and strengthen its position in the growing medical transport sector, ComfortDelGro Corporation will acquire a 90% stake in Ming Chuan Transportation Pte Ltd, one of the largest wheelchair transport service providers in Singapore, for S\$8.5 million.

The acquisition, which will be conducted through ComfortDelGro MedCare Pte Ltd, will comprise Ming Chuan’s entire fleet of 76 vehicles, as well as its staff and driver strength of 86. Upon completion of the acquisition, ComfortDelGro MedCare will have a total fleet of 92 vehicles, cementing its position as the largest wheelchair transport service provider in Singapore.

Founded in 2004 as a professional wheelchair transport company in Singapore, Ming Chuan currently has six clients who operate a network of day-care and physical disability centres across Singapore. Demand for its services have remained strong during the pandemic as many families remain in constant need of assistance to take care of their elderly, many of whom are afflicted with chronic or serious medical conditions. In fact, Ming Chuan’s revenue grew by 15% in 2020 from 2019 even though its business was forced to a standstill during the Circuit Breaker from April to June 2020.

Said Mr Lim Tien Hock, ComfortDelGro MedCare CEO: “This opportunity has come at a time of increased demand for transportation services for mobility impaired passengers and senior citizens. Indeed the healthcare sector has seen strong growth in the last two years amidst the pandemic. With this acquisition, we are confident we can reach out to more passengers with mobility issues and better serve them with our dedicated and trained staff.”

Business Development Manager of Ming Chuan, Mr Jim Tan Jian Hao, said: "Ming Chuan is thankful for the opportunity to serve the community and is confident that ComfortDelGro MedCare, a wholly-owned subsidiary of ComfortDelGro, is able to bring the business to greater heights. We are also pleased to announce that our existing drivers will continue their employment with enhanced terms under ComfortDelGro MedCare."

ComfortDelGro MedCare, which was launched in March 2021, provides medical escort transport services as well as specialised transportation services to those with mobility issues, including wheelchair users, persons with disabilities and senior citizens, as well as groups from healthcare or day care centres, medical institutions and social service agencies such as the Agency for Integrated Care.

Background

ComfortDelGro is one of the world's largest land transport companies with a total fleet size of about 40,000 buses, taxis and rental vehicles. We also run 83km of light and heavy rail networks in Singapore. Our global operations span seven countries – Singapore, Australia, China, the United Kingdom, Ireland and Malaysia. In Singapore. In January 2022, the Group will begin rail operations in Auckland, New Zealand.